



# Ohsho Food Service

TSE Prime

9936

Industry: Food service, retail

MITA SECURITIES Co., Ltd.

Junichi Shimizu

Chief Analyst, Head of Research

jshimizu@mitasec.com

## OP exceeds our forecast for both FY3/22 results and FY3/23 guidance

### FY3/22 OPM 8.2% sounds positive

On May 16, Ohsho Food Service (9936, the company) announced FY3/22 full-year sales of 84.775bn yen (+5.1% YoY), OP of 6.959bn yen (+14.6% YoY), and RP of 13.024bn yen (+89.7% YoY). RP includes subsidies of 5.780bn yen.

Compared to the company's guidance (sales 83.854bn yen; OP 6.989bn yen; RP 11.465bn yen), sales achieved 101%, OP 100% and RP 114%. The results were slightly above our forecasts (sales 84.216bn yen; OP 6.610bn yen; RP 12.719bn yen). We positively view the fact that the company was able to achieve OPM of 8.2% even under the pandemic (vs. our forecast 7.8%).

The company raised its DPS guidance from 100 yen to 120 yen (our forecast 110 yen).

Same-store sales for the company-owned stores were up +3.1% YoY, with customer traffic up +0.6% and average check up +2.5%. The number of stores at end-FY3/22 was 734 stores (flat YoY), of which 536 company-owned stores (+8 stores YoY) and 198 franchised stores (-8 stores YoY).

### 4Q OPM 8.8% despite Omicron impact

4Q (Jan-Mar) OP was 1.938bn yen (+33.7% YoY; +6.0% QoQ), and OPM was 8.8% (7.2% in 4Q FY3/21; 8.2% in 3Q). Despite the impact of shortened operating hours and inflation, the company was able to secure a high OPM, which gives a positive impression. Gross profit margin was 68.7% (69.3% in 4Q FY3/21; 68.5% in 3Q).

### FY3/23 OP guidance above our forecast

The company's guidance for FY3/23 is sales of 90.029bn yen (+6.2% YoY), OP of 7.516bn yen (+8.0% YoY), OPM 8.3% (+0.1ppt YoY) and RP of 8.627bn yen (-33.8% YoY). The company assumes 744 stores at the end of FY3/23. Compared to our forecasts (sales 89.727bn yen; OP 6.742bn yen; OPM 7.5%; RP 7.532bn yen), sales guidance is in line, but OP guidance is significantly higher. The impression is positive.

### Announced price hikes

The company raised the retail price of approximately 20% of all items on its grand menu by 20 to 30 yen excluding tax, effective May 14. The price hikes are in response to soaring raw material prices and rising labor and logistics costs. The price of gyoza (dumpling), a flagship item, was changed from 242 yen to 264 yen including tax (from 264 yen to 286 yen in Eastern Japan). The price of fried rice was changed from 440 yen to 473 yen including tax (from 495 yen to 528 yen in Eastern Japan). As many restaurant operators already implemented price hikes, we believe the company's relative cost performance should be maintained.

Please refer to the report dated April 12, 2022 for the rationale of the rating and target price.

## Update

Rating

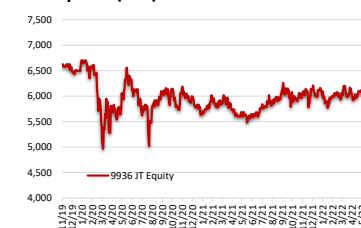
**Buy**

Target price (JPY)	7,200
Stock price (JPY) (May 16)	6,060
Market cap (JPYbn)	141.1

### Key changes

Rating	No
Target price	No
Earnings forecast	No

### Stock price (JPY)



Source: Bloomberg Finance LP

### Earnings

		3/20	3/21	3/22E	3/23E	3/24E
Sales	JPYbn	85.6	80.6	84.2	89.7	94.9
OP	JPYbn	7.7	6.1	6.6	6.7	7.4
RP	JPYbn	8.1	6.9	12.7	7.5	7.7
NP	JPYbn	5.3	4.3	8.5	4.8	4.9
EPS	JPY	283.0	228.4	454.8	258.0	262.6
BPS	JPY	2,681	2,821	3,174	3,322	3,465
DPS	JPY	120.0	100.0	110.0	120.0	140.0
PER	x	20.4	25.5	13.5	23.7	23.3
PBR	x	2.2	2.1	1.9	1.8	1.8
Div. yield	%	2.1	1.7	1.8	2.0	2.3
ROA	%	8.1	5.4	9.3	5.2	5.2
ROE	%	10.9	8.3	15.2	7.9	7.7

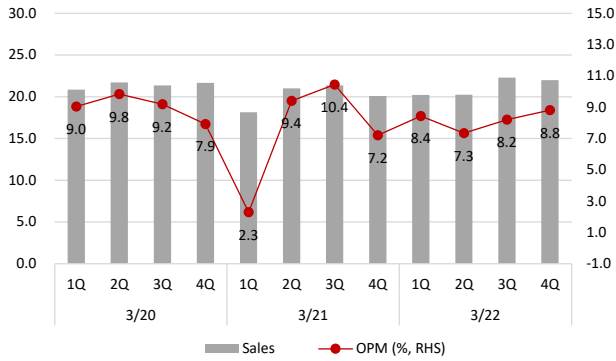
Source: Company data, Mita Securities

### Company profile

Ohsho Food Service is a Kyoto-based restaurant company that operates the largest Chinese restaurant chain "Gyoza no Ohsho" nationwide. 734 restaurants (536 company-owned, 198 franchised) at the end of FY3/22. Sales of 84.8bn yen in FY3/22.

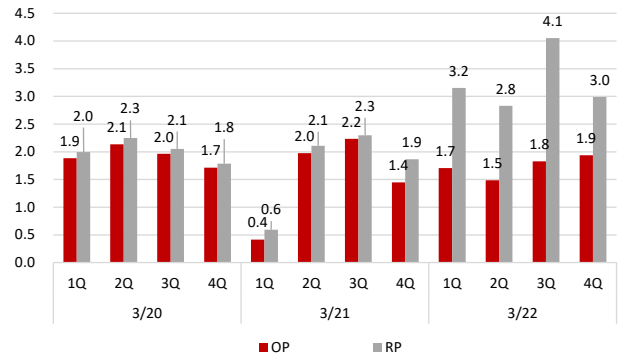
Quarterly earnings data for Ohsho Food Service

Figure: Sales (JPYbn), OPM (%)



Source: Company data, Mita Securities

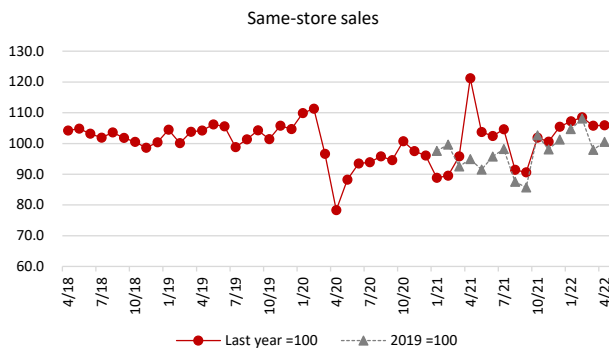
Figure: OP, RP (JPYbn)



Source: Company data, Mita Securities

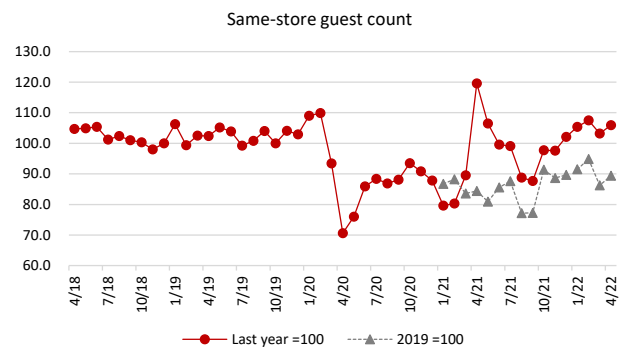
Monthly data for Ohsho Food Service

Figure: Directly-owned, same-store sales



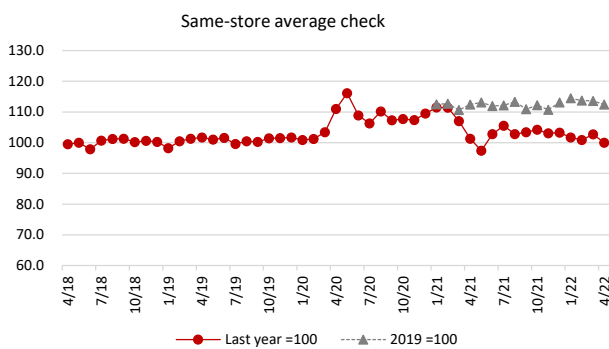
Source: Company data, Mita Securities

Figure: Directly-owned, same-store guest count



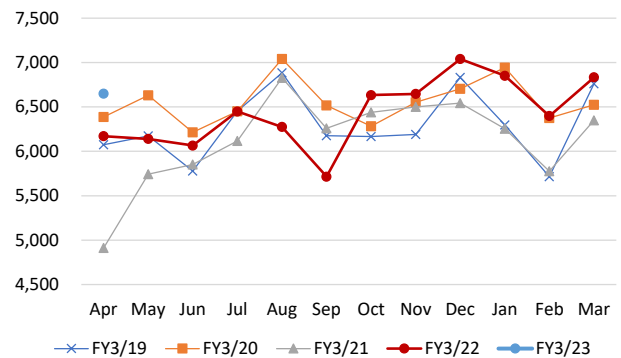
Source: Company data, Mita Securities

Figure: Directly-owned, same-store average check



Source: Company data, Mita Securities

Figure: Directly-owned, all-store sales (JPYm)



Source: Company data, Mita Securities

Monthly data for food service companies

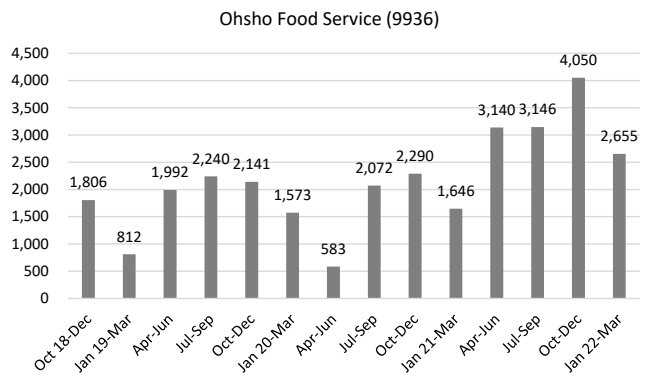
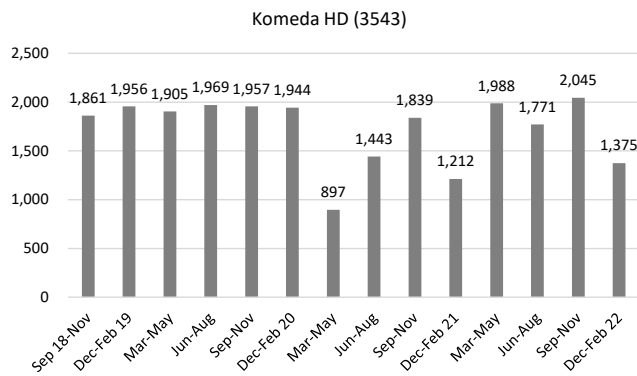
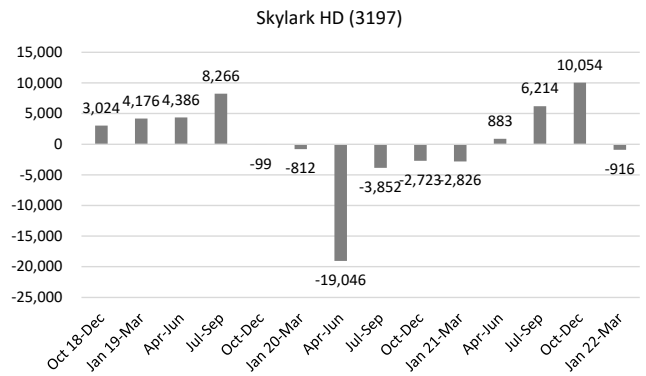
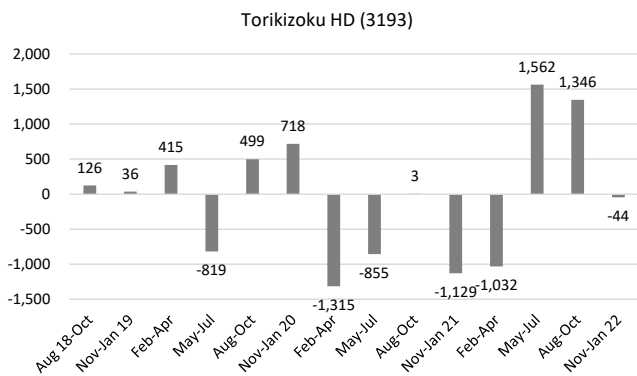
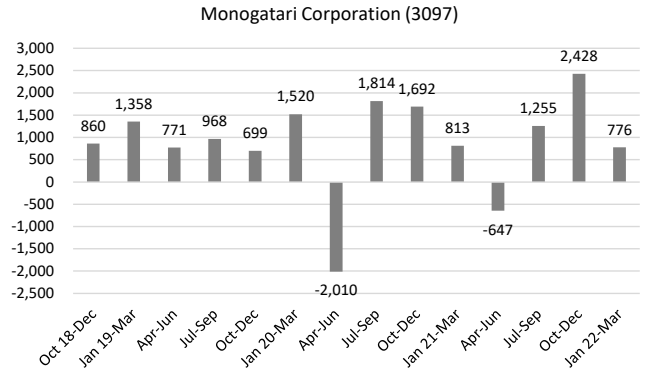
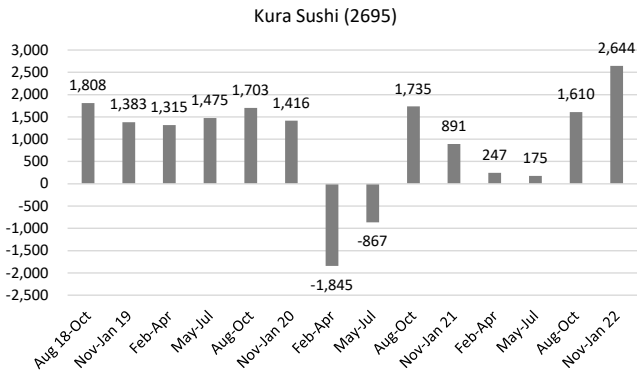
Figure: Monthly data for food service companies

Companies covered by Mita Securities			4/20	5/20	6/20	7/20	8/20	9/20	10/20	11/20	12/20	1/21	2/21	3/21	4/21	5/21	6/21	7/21	8/21	9/21	10/21	11/21	12/21	1/22	2/22	3/22	4/22
2695	Kura Sushi	vs. prevyr	51.9	80.0	97.4	92.3	94.6	107.9	126.1	134.4	94.6	84.5	86.2	115.4	174.2	112.7	93.5	113.1	94.8	74.8	80.1	82.2	117.6	123.5	99.1	106.3	110.0
		vs. pre-COVID										88.6	96.7	97.5	90.4	90.2	91.1	104.4	89.7	80.7	101.0	110.5	111.2	109.4	95.8	103.7	99.5
3097	Monogatari Corporation	vs. prevyr	13.8	48.6	96.1	104.0	92.2	97.3	109.3	114.0	93.9	77.1	68.2	86.9	600.4	160.4	76.9	91.7	81.6	80.8	102.6	95.2	113.9	125.0	102.9	108.1	123.9
		vs. pre-COVID										81.2	85.7	84.5	82.9	78.0	73.9	95.4	75.2	78.6	112.1	108.5	107.0	101.5	88.2	91.3	102.7
	Yakiniku division	vs. prevyr	14.9	50.3	103.3	111.5	97.6	101.6	116.7	123.3	99.2	80.1	66.8	84.7	577.0	163.1	74.0	91.5	84.8	90.3	108.6	97.0	118.7	129.9	103.6	109.4	124.8
		vs. pre-COVID										85.2	91.9	87.8	86.0	82.0	76.4	102.0	82.8	91.7	126.7	119.6	117.8	110.7	95.2	96.1	107.3
	Ramen division	vs. prevyr	14.3	54.1	90.8	93.7	88.3	94.5	99.7	96.7	91.6	82.2	76.4	87.9	546.9	148.9	82.9	95.4	82.1	76.3	96.1	100.0	111.3	115.2	113.8	112.6	123.2
		vs. pre-COVID										86.0	82.3	79.5	78.2	80.6	75.3	89.4	72.5	72.1	95.8	96.7	102.0	99.1	93.6	89.6	96.4
	Yuzuan division	vs. prevyr	10.9	42.6	83.7	96.1	84.9	91.0	101.2	106.6	89.4	71.1	69.1	94.3	697.3	162.7	81.6	90.7	71.4	65.8	94.3	85.6	100.4	116.8	90.4	101.6	120.0
		vs. pre-COVID										73.7	74.4	79.9	76.0	69.3	68.3	87.2	60.6	59.9	95.4	91.2	89.8	86.0	67.2	81.2	91.2
3193	Torikizoku HD	vs. prevyr	3.9	12.1	73.2	76.8	59.1	77.2	93.1	81.3	51.9	28.1	32.7	55.4	948.7	41.5	18.0	38.9	16.6	8.8	66.7	92.7	155.0	200.1	112.8	126.7	208.7
		vs. pre-COVID										30.2	34.7	46.5	37.0	5.0	13.2	29.9	9.8	6.8	62.1	75.4	80.4	60.4	39.1	58.9	77.2
3197	Skylark HD	vs. prevyr	41.8	52.2	69.4	73.6	73.2	78.3	88.4	85.1	78.1	66.5	70.9	93.7	164.6	128.6	92.5	100.3	83.3	79.4	92.9	95.3	114.4	115.8	93.0	99.0	110.6
		vs. pre-COVID										65.3	70.7	70.9	70.0	67.1	64.7	74.7	61.5	62.5	82.5	81.0	89.8	75.5	65.7	71.0	77.4
3543	Komeda HD	vs. prevyr	53.1	71.3	85.5	89.9	92.5	101.0	101.6	96.0	95.2	89.2	93.8	109.5	188.1	134.0	108.2	119.7	98.7	89.6	104.0	105.9	107.6	109.4	97.2	103.0	103.7
		vs. pre-COVID										90.8	105.9	99.0	99.9	95.6	92.8	107.9	91.6	90.7	105.8	101.8	102.6	99.3	102.9	102.2	103.6
9936	Ohsho Food Service	vs. prevyr	78.3	88.2	93.5	93.9	95.8	94.6	100.7	97.5	96.1	88.8	89.5	95.8	121.2	103.7	104.6	104.6	91.4	90.6	101.9	100.6	105.4	107.2	108.5	105.8	105.9
		vs. pre-COVID										97.6	99.6	92.5	94.9	91.5	95.7	98.2	87.6	85.7	102.6	98.1	101.3	104.6	108.1	97.9	100.5

Companies not covered by Mita Securities			4/20	5/20	6/20	7/20	8/20	9/20	10/20	11/20	12/20	1/21	2/21	3/21	4/21	5/21	6/21	7/21	8/21	9/21	10/21	11/21	12/21	1/22	2/22	3/22	4/22
2702	McDonald's HD Japan	vs. prevyr	106.5	115.2	96.8	101.0	112.4	106.3	110.7	109.6	107.2	118.7	101.0	107.5	109.2	105.7	114.7	121.0	105.3	114.7	113.4	105.4	102.4	101.2	115.3	112.6	111.3
		vs. pre-COVID										121.8	115.8	107.4	116.3	121.8	111.0	122.2	118.4	121.9	125.5	115.5	109.8	123.2	133.6	120.9	129.4
3053	Pepper Food Service (Ikinari! Steak)	vs. prevyr	37.4	49.4	57.6	64.0	62.0	67.1	74.6	71.1	67.6	64.6	71.5	86.9	144.7	157.4	80.5	81.2	79.9	76.3	84.3	98.2	104.4	106.3	92.1	95.5	
		vs. pre-COVID										43.0	43.8	44.4	54.1	77.8	46.4	52.0	49.5	51.2	62.9	69.8	70.6	45.7	40.4	42.4	
3085	Arcland Service HD (Katsuya)	vs. prevyr	89.6	97.7	96.4	106.9	103.2	94.7	101.7	104.7	100.6	100.2	99.0	100.9	114.1	104.8	101.2	106.8	95.2	99.8	102.7	103.4	104.2	105.8	101.9	110.4	101.7
		vs. pre-COVID										104.5	105.2	95.5	102.2	102.4	97.6	114.2	98.2	94.5	104.4	108.3	104.8	110.6	107.2	105.4	104.0
3087	Doutor Nichires HD (Doutor Coffee Shop)	vs. prevyr	35.9	36.5	67.0	68.8	69.3	71.8	79.6	76.2	77.2	68.4	73.5	97.4	204.6	192.3	113.5	112.8	96.3	95.9	102.0	109.2	110.6	117.6	103.6	105.8	
		vs. pre-COVID										68.8	70.7	75.9	73.5	70.2	76.2	77.9	67.0	69.1	81.4	83.5	85.7	80.9	73.3	80.3	
3397	Toridoll HD	vs. prevyr	50.0	63.2	83.6	85.5	88.4	86.2	94.6	93.4	87.0	79.1	78.4	99.5	184.8	147.6	108.3	113.5	94.5	103.2	101.9	101.7	106.2	113.3	104.0	109.4	120.4
		vs. pre-COVID										84.2	85.4	84.3	92.4	93.3	90.5	97.0	83.5	89.0	96.4	95.0	92.4	95.4	88.8	92.2	111.2
	Marugame Seimen	vs. prevyr	50.3	63.6	85.2	86.2	90.0	86.5	94.4	83.8	88.0	78.0	82.0	99.5	184.0	147.9	109.1	115.4	94.7	105.6	102.4	101.4	104.8	112.0	104.1	110.4	104.2
		vs. pre-COVID										84.3	90.2	86.1	92.6	94.1	93.0	99.5	85.2	91.3	96.7	85.0	92.2	94.4	93.9	95.0	96.4
3563	Food & Life Companies (Sushiro)	vs. prevyr	55.6	81.4	97.9	96.5	87.7	97.1	104.3	94.7	98.7	95.1	99.9	120.0	178.0	112.6	95.3	103.5	96.4	90.0	94.0	96.3	100.1	96.0	93.6	93.5	105.3
		vs. pre-COVID										101.8	111.9	103.6	99.0	91.7	93.3	99.9	84.5	87.4	98.0	91.2	98.8	97.7	104.7	96.8	104.2
7550	Zensho HD (Sukiya)	vs. prevyr	88.1	90.8	91.3	102.7	98.8	98.4	104.9	100.5	101.3	99.8	92.1	104.6	114.2	118.1	108.9	108.7	100.5	103.0	105.4	104.6	118.2	110.9	111.4	111.4	108.3
		vs. pre-COVID										101.7	101.3	96.4	100.6	107.2	99.4	111.6	99.3	101.4	110.6	105.1	119.7	112.8	112.9	107.4	109.0
7581	Saizeriya	vs. prevyr	38.6	47.8	66.5	72.9	71.5	77.3	90.1	84.0	75.2	62.0	67.1	91.3	192.3	139.7	98.9	101.1	83.4	76.7	98.7	104.6	115.8	125.3	109.1	117.0	124.4
		vs. pre-COVID										65.2	71.5	71.7	74.2	66.8	65.8	73.7	59.6	59.3	88.9	87.9	87.1	81.6	78.0	83.9	92.3
7611	Hiday Hidaka	vs. prevyr	49.3	48.0	65.8	73.9	75.7	80.7	87.0	82.3	77.9	55.7	54.3	70.5	118.3	99.3	78.9	74.2	62.6	62.2	81.6	95.4	103.5	129.2	110.2	118.1	132.8
		vs. pre-COVID										56.1	56.9	57.8	58.3	47.7	51.9	54.8	47.4	50.2	71.0	78.5	80.6	72.5	62.7	68.3	77.5
7630	Ichibanya	vs. prevyr	74.0	79.5	85.1	89.3	91.4	89.2	96.2	89.8	91.0	84.2	80.9	91.3	118.7	110.0	95.8	96.0	89.0	88.8	95.5	97.4	103.3	106.7	96.6	99.5	99.0
		vs. pre-COVID										84.5	82.9	82.4	87.8	87.5	81.5	85.7	81.3	79.2	91.9	87.5	94.0	90.1	80.1	81.9	87.0
8153	Mos Food Services	vs. prevyr	103.7	112.2	106.2	106.6	102.9	100.3	107.7	123.5	114.2	108.9	110.0	109.3	112.6	120.5	111.0	113.4	111.5	117.3	115.1	97.5	98.5	113.7	97.6	101.5	107.4
		vs. pre-COVID										118.4	127.5	110.3	116.8	135.2	117.9	120.9	114.7	117.7	124.0	120.4	112.5	134.6	124.4	111.9	125.4
8179	Royal HD	vs. prevyr	42.1	54.2	78.2	86.1	81.2	83.5	95.3	90.8	79.8	69.5	76.4	103.2	191.6	148.8	99.7	97.2	85.9	85.1	100.2	105.9	118.0	140.6	104.9	110.0	120.0
		vs																									

Pre-tax profits for food service companies covered by Mita Securities

Figure: Quarterly pre-tax profit for food service companies (JPYm)



Source: Companies' data, Mita Securities

Comparison of valuations with peers

Figure: Comparison of valuations for food service companies

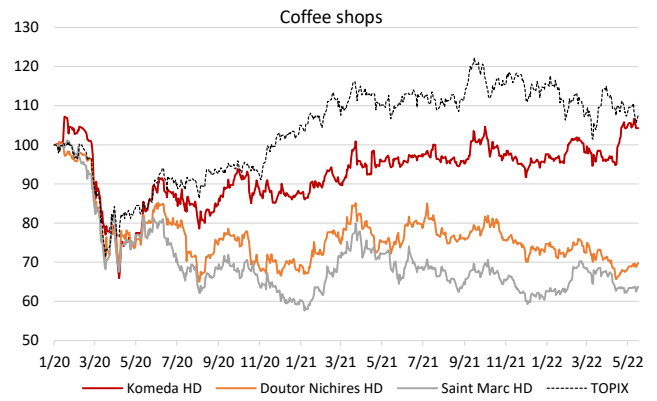
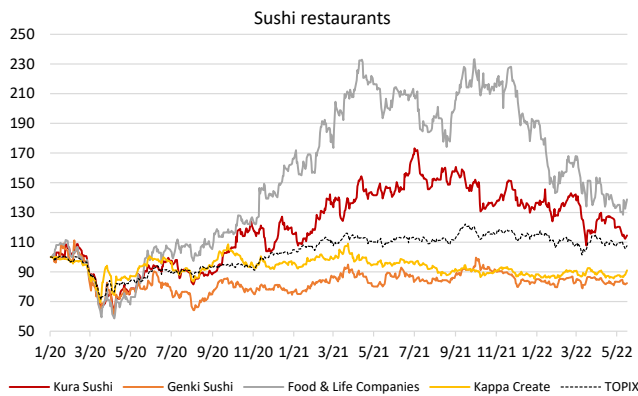
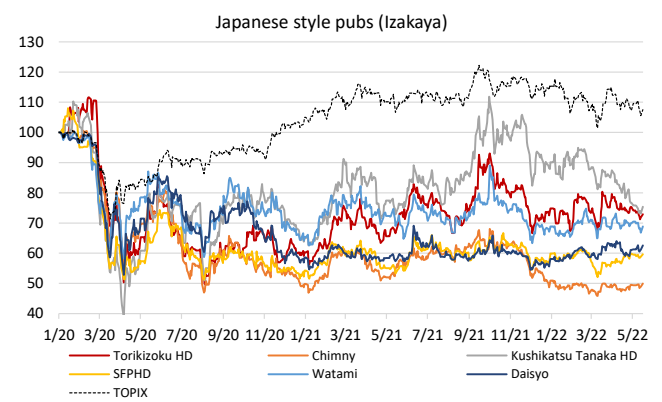
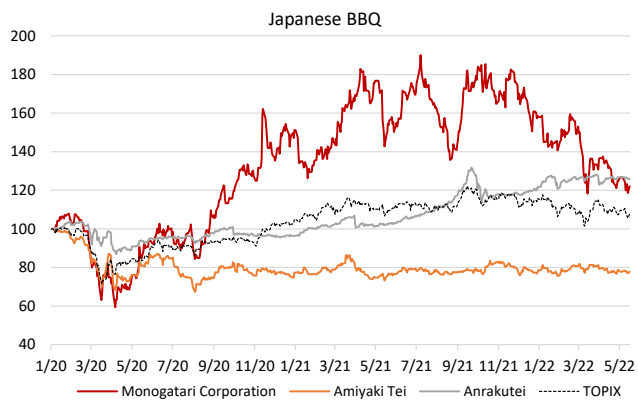
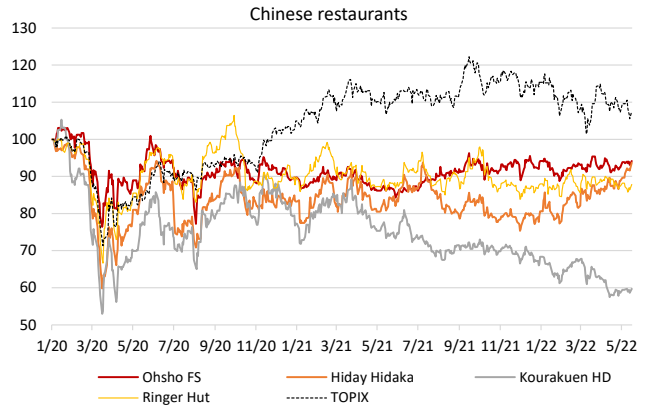
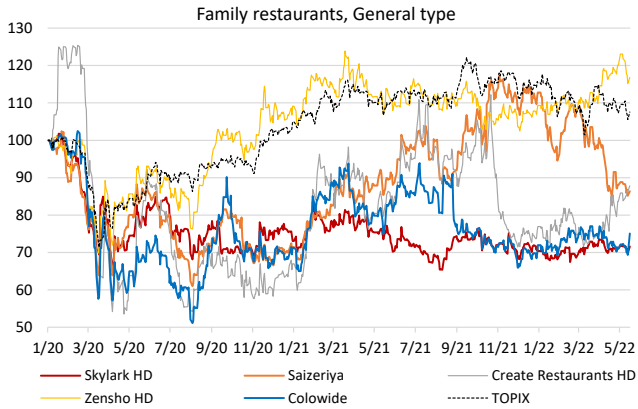
Company name	Ticker	PX 13-May	Mkt cap JPYbn	Net D/E Last	Sales YoY LTM	EBITDA Mn LTM	ROE LTM	ROE Cur E	ROE Nxt E	PER LTM	PER Cur E	PER Nxt E	PBR Last	EV/EBITDA Cur E	EV/Sales Cur E	Div yield Cur E	1M Chg	3M Chg	1YR Chg
<b>KURA SUSHI INC</b> (TP 5,000 Buy)	2695	3,075	127.3	0.1	11.8	2.3	6.4	8.0	10.0	40.4	30.9	22.3	2.4	11.9	0.7	0.7	-10.2	-18.7	-20.6
MCDONALD'S HOLDINGS CO JAPAN	2702	5,140	683.4	-0.3	11.7	13.9	13.1	10.9	10.8	28.2	30.1	27.9	3.5	12.4	1.9	0.8	0.8	3.8	1.2
OTOYA HOLDINGS CO LTD	2705	2,843	20.6	0.2	16.7	11.7	NA	NA	NA	15.3	NA	NA	NA	NA	NA	NA	2.3	-0.1	6.8
FUJIO FOOD GROUP INC	2752	1,346	60.1	1.7	0.7	-11.4	8.6	15.9	NA	169.1	72.0	41.4	12.9	NA	2.1	0.0	3.5	2.3	-3.5
AMIYAKI TEI CO LTD	2753	2,902	19.9	-0.2	-2.6	-13.9	3.1	2.7	NA	31.7	36.1	20.1	1.0	NA	0.4	1.0	0.6	-2.5	3.2
HIRAMATSU INC	2764	192	14.4	4.1	47.2	-21.8	-48.7	NA	NA	NA	NA	NA	2.1	NA	NA	NA	-0.5	-5.0	21.5
PEPPER FOOD SERVICE CO LTD	3053	373	14.7	-0.1	NA	-8.4	20.7	NA	NA	47.0	NA	NA	4.5	NA	NA	NA	3.3	6.6	33.2
CHLOUSHIMARU CO LTD	3075	1,110	16.1	-0.8	0.7	9.9	13.8	NA	NA	15.0	NA	NA	2.0	NA	NA	0.5	-3.6	-0.9	3.3
ARCLAND SERVICE HOLDINGS CO	3085	2,055	68.0	-0.7	9.8	7.8	9.7	13.2	12.6	30.0	19.4	19.1	2.9	9.1	1.1	1.5	-7.0	-8.7	-6.0
DOUTOR NICHIRETS HOLDINGS CO	3087	1,510	68.9	-0.4	13.8	6.7	1.3	0.9	2.1	54.7	57.5	31.1	0.7	5.6	0.3	1.7	4.8	-7.9	-5.6
BRONCO BILLY CO LTD	3091	2,325	35.1	-0.3	6.5	15.3	6.0	NA	NA	33.5	NA	NA	2.0	NA	NA	0.7	2.1	2.3	0.1
MONOGATARI CORP	3097	5,200	62.8	0.1	15.5	11.2	12.8	15.8	16.4	23.4	17.7	18.0	2.9	11.1	0.9	1.3	-6.6	-21.9	-18.1
(TP 9,100 Buy)																			
CHIMNEY CO LTD	3178	1,170	22.6	0.8	-23.6	-28.7	-8.9	NA	NA	NA	NA	NA	3.3	NA	NA	NA	4.3	2.0	-10.7
TORIKIZOKU HOLDINGS CO LTD	3193	1,744	20.3	0.6	NA	NA	NA	1.4	11.4	NA	144.1	31.6	3.4	NA	1.0	0.0	-2.2	-6.9	5.8
(TP 2,100 Hold)																			
HOTLAND CO LTD	3196	1,361	29.3	0.3	6.7	6.2	28.1	13.6	NA	14.8	22.6	22.4	3.4	NA	1.0	0.4	1.9	4.2	1.6
SKYLARK HOLDINGS CO LTD	3197	1,539	350.1	1.1	0.1	23.6	7.4	2.9	3.0	33.9	72.4	66.7	2.1	7.5	1.4	0.4	0.9	5.1	-4.7
(TP 1,600 Hold)																			
SFP HOLDINGS CO LTD	3198	1,407	36.3	-0.4	-40.3	26.4	15.1	13.1	NA	20.8	20.2	25.9	2.9	NA	1.3	1.4	1.3	-2.5	9.6
CREATE RESTAURANTS HOLDINGS	3387	830	176.6	2.1	5.2	26.5	29.0	9.6	NA	25.7	41.5	32.9	7.3	NA	2.1	0.7	3.4	9.1	6.0
SAINT MARC HOLDINGS CO LTD	3395	1,493	34.0	-0.3	8.5	-8.0	-13.7	NA	NA	122.4	30.6	1.0	NA	0.4	2.9	0.3	-8.0	-5.0	-5.6
TORIDOLL HOLDINGS CORP	3397	2,303	201.9	1.3	13.8	29.2	21.5	6.1	7.8	23.2	40.3	32.8	3.9	10.0	1.9	0.3	-9.4	-15.0	34.2
KOMEDA HOLDINGS CO LTD	3543	2,210	102.0	1.1	15.5	26.8	13.6	13.5	13.8	20.6	19.1	17.5	2.7	15.1	3.9	2.5	3.6	2.4	10.2
(TP 3,000 Buy)																			
KUSHIKATSU TANAKA HOLDINGS C	3547	1,692	15.9	1.6	-11.4	-20.8	16.1	36.7	38.0	67.3	28.9	24.6	10.3	341.6	1.5	0.9	-9.3	-19.6	1.1
CHIKARANOMOTO HOLDINGS CO LT	3561	600	16.2	0.6	17.3	10.3	36.1	NA	NA	17.6	NA	NA	4.3	NA	NA	NA	8.7	5.3	0.8
FOOD & LIFE COMPANIES LTD	3563	3,190	370.3	2.2	21.4	14.1	17.7	17.9	21.1	33.7	31.5	22.8	5.6	12.8	1.8	0.7	-2.3	-17.4	-30.3
ATOM CORP	7412	761	147.3	0.0	-3.4	8.0	3.5	NA	NA	508.0	NA	NA	18.0	NA	NA	NA	3.4	-1.8	0.9
KAPPA CREATE CO LTD	7421	1,390	68.7	-0.1	3.6	3.9	6.5	NA	NA	93.2	NA	NA	5.9	NA	NA	NA	4.1	0.8	-3.7
WATAMI CO LTD	7522	907	38.7	3.5	5.8	-2.1	-43.2	NA	NA	NA	NA	NA	2.5	NA	NA	NA	-0.5	-4.3	-2.5
ZENSHO HOLDINGS CO LTD	7550	2,913	451.1	1.8	10.7	4.7	14.7	5.7	8.1	32.0	46.1	36.9	4.3	16.2	0.9	0.6	-0.9	7.1	6.4
KOURAKUEN HOLDINGS CORP	7554	1,258	21.1	1.1	-5.8	8.4	30.2	NA	NA	17.9	NA	NA	4.7	NA	NA	NA	2.9	-10.4	-20.0
ANRAKUTEI CO LTD	7562	6,400	13.7	1.6	-11.5	-5.4	22.0	NA	NA	12.6	NA	NA	2.5	NA	NA	NA	-0.3	0.5	22.8
SAIZERIYA CO LTD	7581	2,324	121.5	-0.2	17.8	6.9	8.7	8.5	6.9	15.4	15.2	19.2	1.3	6.9	0.6	0.8	0.3	-20.6	-0.9
HIDAY HIDAKA CORP	7611	1,943	74.1	-0.4	-10.7	-9.8	7.1	NA	NA	46.7	NA	NA	3.3	NA	NA	NA	1.2	7.1	9.2
COLOWIDE CO LTD	7616	1,731	150.4	3.6	4.4	13.1	-11.0	NA	NA	NA	NA	NA	4.2	NA	NA	NA	3.0	-0.2	-3.2
UKAI CO LTD	7621	3,010	16.9	1.5	4.8	-5.1	-28.3	NA	NA	NA	NA	NA	6.1	NA	NA	NA	0.5	0.0	-0.8
GLOBAL-DINING INC	7625	266	2.8	0.1	60.0	NA	30.8	NA	NA	3.3	NA	NA	0.9	NA	NA	NA	-14.5	-18.7	-24.0
ICHIBANYA CO LTD	7630	4,960	158.4	-0.5	1.8	10.3	9.7	NA	NA	54.2	41.1	38.6	5.2	NA	2.7	1.6	5.8	5.5	3.5
ASAKUMA CO LTD	7678	1,525	8.2	-0.6	-17.8	-7.1	2.6	NA	NA	135.1	NA	NA	3.4	NA	NA	NA	-0.3	-3.5	-0.3
MOS FOOD SERVICES INC	8153	3,015	96.5	-0.2	9.0	11.1	8.4	NA	NA	24.1	30.1	27.7	1.9	NA	1.0	0.9	3.1	-1.2	-3.5
KISSOJI CO LTD	8160	2,086	57.7	0.0	18.4	NA	0.9	NA	NA	NA	NA	NA	2.2	NA	NA	NA	3.1	-7.7	-8.9
SRS HOLDINGS CO LTD	8163	813	32.6	0.5	-1.9	6.4	2.1	NA	NA	162.3	NA	NA	2.3	NA	NA	NA	2.4	-1.2	-1.1
ROYAL HOLDINGS CO LTD	8179	2,109	103.4	1.1	16.8	-0.3	-4.3	1.3	5.4	NA	302.0	41.4	2.5	17.4	1.3	0.2	3.2	5.1	12.7
RINGER HUT CO LTD	8200	2,235	58.3	0.5	-0.4	-1.3	8.5	NA	NA	60.4	117.0	79.6	4.6	NA	1.7	0.4	-1.5	-2.4	0.1
GIFT HOLDINGS INC	9279	2,103	20.9	0.0	22.2	10.2	37.9	32.3	NA	14.5	11.6	12.9	4.7	NA	1.2	1.2	-13.5	-12.0	-2.8
GENKI SUSHI CO LTD	9828	2,467	21.9	0.6	16.6	8.9	13.5	NA	NA	18.8	NA	NA	2.4	NA	NA	NA	-0.3	-4.0	0.7
GOURMET KINEYA CO LTD	9850	1,021	23.4	1.5	5.0	11.2	-1.7	NA	NA	NA	NA	NA	2.6	NA	NA	NA	0.7	-1.5	8.7
GINZA RENIOR CO LTD	9853	814	5.1	0.1	9.2	-36.3	-16.3	NA	NA	NA	NA	NA	1.4	NA	NA	NA	-0.2	-2.9	-0.4
YOSHINOYA HOLDINGS CO LTD	9861	2,445	159.2	0.2	-9.8	14.0	18.5	6.3	4.8	19.5	61.0	59.3	3.3	16.0	1.0	0.5	0.0	-0.3	20.3
KFC HOLDINGS JAPAN LTD	9873	2,791	62.6	-0.8	8.8	8.0	16.7	NA	NA	15.2	NA	NA	2.4	NA	NA	NA	-1.6	-3.3	-1.9
MATSUYAFOODS HOLDINGS CO LTD	9887	3,780	72.1	0.3	0.1	-0.8	5.0	NA	NA	34.6	NA	NA	1.7	NA	NA	NA	0.8	3.6	10.0
SAGAMI HOLDINGS CORP	9900	1,130	34.2	-0.4	4.9	-3.9	9.0	NA	NA	28.2	NA	NA	2.3	NA	NA	NA	0.4	-5.4	12.1
<b>OHSHO FOOD SERVICE CORP</b> (TP 7,200 Buy)	9936	6,120	142.5	-0.2	0.9	11.0	14.8	14.7	7.9	14.2	13.6	21.3	2.0	14.3	1.5	1.7	2.3	1.5	8.1
JOYFULL CO LTD	9942	789	25.2	4.9	-17.5	-6.8	72.4	NA	NA	9.1	NA	NA	4.8	NA	NA	NA	0.4	-3.5	11.6
DAISYO CORP	9979	1,060	22.5	0.9	-10.9	12.3	-7.3	NA	NA	NA	NA	NA	2.0	NA	NA	NA	5.2	2.5	8.8
Average				0.7	5.4	4.0	8.6	11.4	11.3	50.4	55.6	31.7	3.7	33.9	1.4	1.0	0.1	-3.0	1.9
Median				0.2	5.2	7.3	8.7	10.3	9.0	28.2	33.8	27.8	2.9	12.4	1.3	0.8	0.7	-1.5	0.8

Source: Bloomberg Finance LP data, Mita Securities

Note: Forecasts are based on Bloomberg consensus. Shading indicates stocks covered by Mita Securities

Stock price trends for food service companies

Figure: Stock price trends for food service companies



Source: Bloomberg Finance LP data, Mita Securities Note: Indexed to 100 at the end of 2019

## APPENDIX

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The target price and ratings are based on our views for the next 12 months or so.

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