



Ohsho Food Service

TSE Prime

9936

Industry: Food service, retail

Record high sales for March. Full-year sales exceed the company's target

Record high sales for March

Ohsho Food Service (9936, the company) disclosed monthly data for its directly-owned stores for March (on a preliminary basis). The company maintained solid sales despite Omicron impact, which gives us a positive impression.

The company's sales remained solid despite the shortening of operating hours and restrictions on alcohol beverages at majority of its stores through mid-March. All-store sales of 6.8bn yen (107.6% vs. March 2021) were the record high for March. Take-out and delivery sales remained high at 2.4bn yen (111.4% vs. March 2021), and in-store dining sales were also solid at 4.4bn yen (105.7% vs. March 2021).

Same-store sales were 105.7% vs. March 2021 (108.5% for February), 101.3% vs. March 2020, and 97.8% vs. March 2019. The number of holidays (weekends and holidays) was one day more than in March 2021, one day less than in March 2020, and two days less than in March 2019. Compared to March 2021, the guest count was 103.2% (107.5% for February), and the average check was 102.4% (100.9% for February).

Full-year sales exceed the company's target by 1%

FY3/22 full-year sales for its directly-owned stores were 77.2bn yen on an all-store basis (104.9% vs. FY3/21), and 74.9bn yen on a same-store basis (103.1% vs. FY3/21). Both all-store sales and same-store sales were 101% vs. the company's sales targets.

Store count

In March, the company opened one new store (one directly-owned store) and closed no store.

In FY3/22, the company opened 13 stores (10 directly-owned stores and 3 franchised stores) and closed 12 stores (one directly-owned store and 11 franchised stores). The total number of stores at the end of FY3/22 was 732 (+1 YoY), of which 534 were directly-owned stores (+9 YoY) and 198 were franchised stores (-8 YoY).

Impact of JPY depreciation relatively minor

The main ingredients used by the company (pork, cabbage, chives, garlic, ginger, and flour) are domestically produced and are unlikely to be directly affected by the weak yen or soaring prices of imported ingredients. We believe that the company would be less affected by rising costs than peers in the restaurant industry.

Please refer to the report dated June 22, 2021 for the rationale of the rating and target price.

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Update

Rating

Buy

Target price (JPY)	7,250
Stock price (JPY) (Apr 4)	6,090
Market cap (JPYbn)	141.8

Key changes

Rating	No
Target price	No
Earnings forecast	No

Stock price (JPY)



Source: Bloomberg Finance LP

Earnings

		3/20	3/21	3/22E	3/23E	3/24E
Sales	JPYbn	85.6	80.6	88.4	94.2	96.9
OP	JPYbn	7.7	6.1	7.5	8.8	9.1
RP	JPYbn	8.1	6.9	8.8	9.2	9.4
NP	JPYbn	5.3	4.3	5.5	5.9	6.1
EPS	JPY	283.0	228.4	295.1	315.9	323.9
BPS	JPY	2,681	2,821	3,016	3,212	3,396
DPS	JPY	120.0	100.0	120.0	140.0	150.0
PER	x	20.4	25.5	20.6	19.3	18.8
PBR	x	2.2	2.1	2.0	1.9	1.8
Div. yield	%	2.1	1.7	2.0	2.3	2.5
ROA	%	8.1	5.4	6.0	6.2	6.4
ROE	%	10.9	8.3	10.1	10.1	9.8

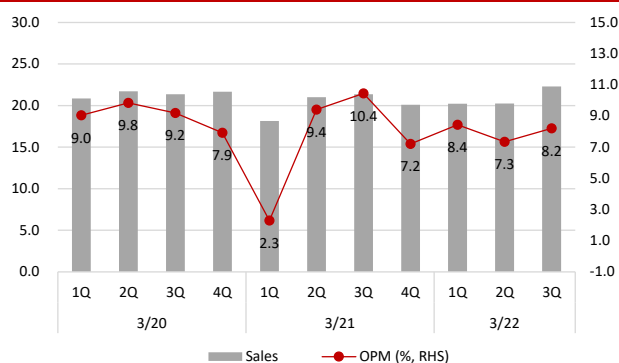
Source: Company data, Mita Securities

Company profile

Ohsho Food Service is a Kyoto-based restaurant company that operates the largest Chinese restaurant chain "Gyoza no Ohsho" nationwide. 734 restaurants (528 directly owned, 206 franchised) at the end of FY3/21. Sales of 80.6bn yen in FY3/21. Take-out and delivery sales are strong.

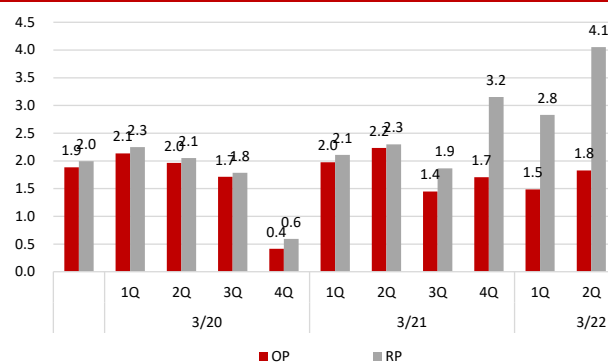
Quarterly earnings data for Ohsho Food Service

Figure: Sales, OPM



Source: Company data, Mita Securities

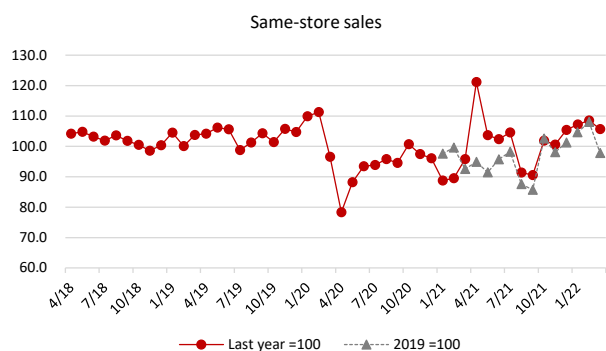
Figure: OP, RP



Source: Company data, Mita Securities

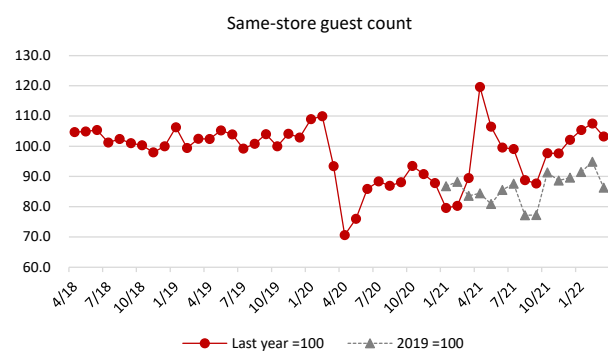
Monthly data for Ohsho Food Service

Figure: Directly-owned, same-store sales



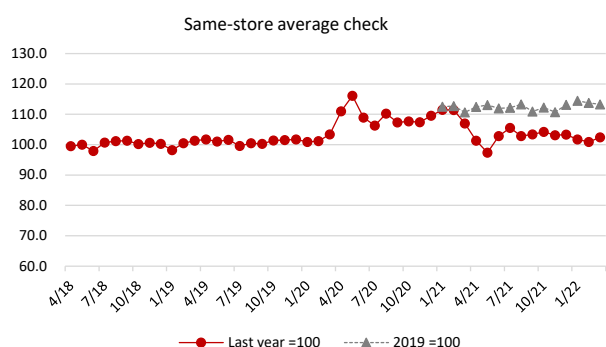
Source: Company data, Mita Securities

Figure: Directly-owned, same-store guest count



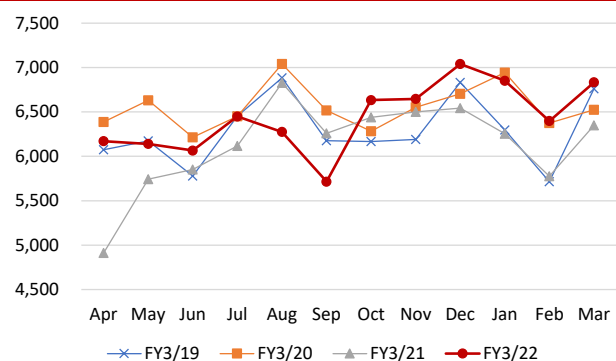
Source: Company data, Mita Securities

Figure: Directly-owned, same-store average check



Source: Company data, Mita Securities

Figure: Directly-owned, all-store sales (JPYm)



Source: Company data, Mita Securities

Monthly data for food service companies

Figure: Monthly data for food service companies covered by Mita Securities

Ticker	Company name		3/20	4/20	5/20	6/20	7/20	8/20	9/20	10/20	11/20	12/20	1/21	2/21	3/21	4/21	5/21	6/21	7/21	8/21	9/21	10/21	11/21	12/21	1/22	2/22	3/22		
2695	Kura Sushi	vs. prev yr	84.5	51.9	80.0	97.4	92.3	94.6	107.9	126.1	134.4	94.6	84.5	86.2	115.4	174.2	112.7	93.5	113.1	94.8	74.8	80.1	82.2	117.6	123.5	99.1			
		vs. pre-COVID											88.6	96.7	97.5	90.4	90.2	91.1	104.4	89.7	80.7	101.0	110.5	111.2	109.4	95.8			
3097	Monogatari Corporation	vs. prev yr	97.2	13.8	48.6	96.1	104.0	92.2	97.3	109.3	114.0	93.9	77.1	68.2	86.9	600.4	160.4	76.9	91.7	81.6	80.8	102.6	95.2	113.9	125.0	102.9			
		vs. pre-COVID											81.2	85.7	84.5	82.9	78.0	73.9	95.4	75.2	78.6	112.1	108.5	107.0	101.5	88.2			
	Yakiniku division	vs. prev yr	103.7	14.9	50.3	103.3	111.5	97.6	101.6	116.7	123.3	99.2	80.1	66.8	84.7	577.0	163.1	74.0	91.5	84.8	90.3	108.6	97.0	118.7	129.9	103.6			
		vs. pre-COVID											85.2	91.9	87.8	86.0	82.0	76.4	102.0	82.8	91.7	126.7	119.6	117.8	110.7	95.2			
	Ramen division	vs. prev yr	90.5	14.3	54.1	90.8	93.7	88.3	94.5	99.7	96.7	91.6	82.2	76.4	87.9	546.9	148.9	82.9	95.4	82.1	76.3	96.1	100.0	111.3	115.2	113.8			
		vs. pre-COVID											86.0	82.3	79.5	78.2	80.6	75.3	89.4	72.5	72.1	95.8	96.7	102.0	99.1	93.6			
	Yuzuan division	vs. prev yr	84.7	10.9	42.6	83.7	96.1	84.9	91.0	101.2	106.6	89.4	71.1	69.1	94.3	697.3	162.7	81.6	90.7	71.4	65.8	94.3	85.6	100.4	116.8	90.4			
		vs. pre-COVID											73.7	74.4	79.9	76.0	69.3	68.3	87.2	60.6	59.9	95.4	91.2	89.8	86.0	67.2			
3193	Torikizoku HD	vs. prev yr	83.9	3.9	12.1	73.2	76.8	59.1	77.2	93.1	81.3	51.9	28.1	32.7	55.4	948.7	41.5	18.0	38.9	16.6	8.8	66.7	92.7	155.0	200.1	112.8			
		vs. pre-COVID											30.2	34.7	46.5	37.0	5.0	13.2	29.9	9.8	6.8	62.1	75.4	80.4	56.2	36.9			
3197	Skylark HD	vs. prev yr	76.1	41.8	52.2	69.4	73.6	73.2	78.3	88.4	85.1	78.1	66.5	70.9	93.7	164.6	128.6	92.5	100.3	83.3	79.4	92.9	95.3	114.4	115.8	93.0	99.0		
		vs. pre-COVID											65.3	70.7	70.9	70.0	67.1	64.7	74.7	61.5	62.5	82.5	81.0	89.8	75.5	65.7	71.0		
3543	Komeda HD	vs. prev yr	90.5	53.1	71.3	85.5	89.9	92.5	101.0	101.6	96.0	95.2	89.2	93.8	109.5	188.1	134.0	108.2	119.7	98.7	89.6	104.0	105.9	107.6	109.4	97.2			
		vs. pre-COVID											90.8	105.9	99.0	99.9	95.6	92.8	107.9	91.6	90.7	105.8	101.8	102.6	99.3	102.9			
9936	Ohsho Food Service	vs. prev yr	96.6	78.3	88.2	93.5	93.9	95.8	94.6	100.7	97.5	96.1	88.8	89.5	95.8	121.2	103.7	102.4	104.6	91.4	90.6	101.9	100.6	105.4	107.2	108.5	105.7		
		vs. pre-COVID											97.6	99.6	92.5	94.9	91.5	95.7	98.2	87.6	85.7	102.6	98.1	101.3	104.6	108.1			

Source: Companies' data, Mita Securities

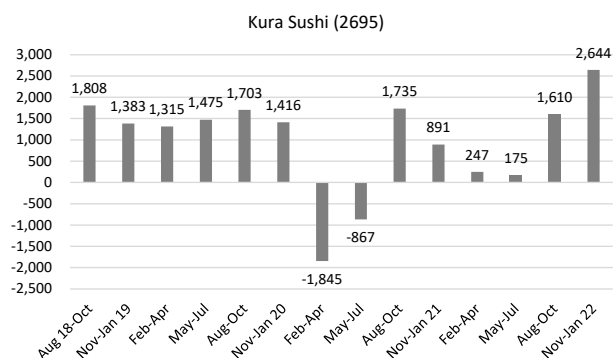
Note: "vs. pre-COVID" is indexed to the same month in 2019 as 100

Figure: Monthly data for food service companies not covered by Mita Securities

Ticker	Company name		3/20	4/20	5/20	6/20	7/20	8/20	9/20	10/20	11/20	12/20	1/21	2/21	3/21	4/21	5/21	6/21	7/21	8/21	9/21	10/21	11/21	12/21	1/22	2/22	3/22	
2702	McDonald's HD Japan	vs. prev yr	99.9	106.5	115.2	96.8	101.0	112.4	106.3	110.7	109.6	107.2	118.7	101.0	107.5	109.2	105.7	114.7	121.0	105.3	114.7	113.4	105.4	102.4	101.2	115.3		
		vs. pre-COVID												121.8	115.8	107.4	116.3	121.8	111.0	122.2	118.4	121.9	125.5	115.5	109.8	123.2	133.6	
3053	Pepper Food Service (Ikinari! Steak)	vs. prev yr	51.1	37.4	49.4	57.6	64.0	62.0	67.1	74.6	71.1	67.6	64.6	71.5	86.9	144.7	157.4	80.5	81.2	79.9	76.3	84.3	98.2	104.4	106.3	92.1		
		vs. pre-COVID												43.0	43.8	44.4	54.1	77.8	46.4	52.0	49.5	51.2	62.9	69.8	70.6	45.7	40.4	
3085	Ardand Service HD (Katsuya)	vs. prev yr	94.6	89.6	97.7	96.4	106.9	103.2	94.7	101.7	104.7	100.6	100.2	99.0	100.9	114.1	104.8	101.2	106.8	95.2	99.8	102.7	103.4	104.2	105.8	101.9	110.4	
		vs. pre-COVID												104.5	105.2	95.5	102.2	102.4	97.6	114.2	98.2	94.5	104.4	108.3	104.8	110.6	107.2	
3087	Doutor Nichires HD (Doutor Coffee Shop)	vs. prev yr	77.9	35.9	36.5	67.0	68.8	69.3	71.8	79.6	76.2	77.2	68.4	73.5	97.4	204.6	192.3	113.5	112.8	96.3	95.9	102.0	109.2	110.6	117.6	103.6		
		vs. pre-COVID												68.8	70.7	75.9	73.5	70.2	76.2	77.9	67.0	69.1	81.4	83.5	85.7	80.9	73.3	
3397	Toridoll HD	vs. prev yr	84.7	50.0	63.2	83.6	85.5	88.4	86.2	94.6	93.4	87.0	79.1	78.4	99.5	184.8	147.6	108.3	113.5	94.5	103.2	101.9	101.7	106.2	113.3	104.0		
		vs. pre-COVID											84.2	85.4	84.3	92.4	93.3	90.5	97.0	83.5	89.0	96.4	95.0	92.4	95.4	88.8		
	Marugame Seimen	vs. prev yr	86.5	50.3	63.6	85.2	86.2	90.0	86.5	94.4	83.8	88.0	78.0	82.0	99.5	184.0	147.9	109.1	115.4	94.7	105.6	102.4	101.4	104.8	112.0	104.1		
		vs. pre-COVID											84.3	90.2	86.1	92.6	94.1	93.0	99.5	85.2	91.3	96.7	85.0	92.2	94.4	93.9		
3563	Food & Life Companies (Sushiro)	vs. prev yr	86.3	55.6	81.4	97.9	96.5	87.7	97.1	104.3	94.7	98.7	95.1	99.9	120.0	178.0	112.6	95.3	103.5	96.4	90.0	94.0	96.3	100.1	96.0	93.6	93.5	
		vs. pre-COVID												101.8	111.9	103.6	99.0	91.7	93.3	99.9	84.5	87.4	98.0	91.2	98.8	97.7	104.7	
7550	Zensho HD (Sukiya)	vs. prev yr	92.2	88.1	90.8	91.3	102.7	98.8	98.4	104.9	100.5	101.3	99.8	92.1	104.6	114.2	118.1	108.9	108.7	100.5	103.0	105.4	104.6	118.2	110.9	111.4	111.4	
		vs. pre-COVID												101.7	101.3	96.4	100.6	107.2	99.4	111.6	99.3	101.4	110.6	105.1	119.7	112.8	112.9	
7581	Saizeriya	vs. prev yr	78.5	38.6	47.8	66.5	72.9	71.5	77.3	90.1	84.0	75.2	62.0	67.1	91.3	192.3	139.7	98.9	101.1	83.4	76.7	98.7	104.6	115.8	125.3	109.1	117.0	
		vs. pre-COVID												65.2	71.5	71.7	74.2	66.8	65.8	73.7	59.6	59.3	88.9	87.9	87.1	81.6	78.0	
7611	Hiday Hidaka	vs. prev yr	82.0	49.3	48.0	65.8	73.9	75.7	80.7	87.0	82.3	77.9	55.7	54.3	70.5	118.3	99.3	78.9	74.2	62.6	62.2	81.6	95.4	103.5	129.2	110.2		
		vs. pre-COVID												56.1	56.9	57.8	58.3	47.7	51.9	54.8	47.4	50.2	71.0	78.5	80.6	72.5	62.7	
7630	Ichibanya	vs. prev yr	90.2	74.0	79.5	85.1	89.3	91.4	89.2	96.2	89.8	91.0	84.2	80.9	91.3	118.7	110.0	95.8	96.0	89.0	88.8	95.5	97.4	103.3	106.7	96.6		
		vs. pre-COVID												84.5	82.9	82.4	87.8	87.5	81.5	85.7	81.3	79.2	91.9	87.5	94.0	90.1	80.1	
8153	Mos Food Services	vs. prev yr	100.9	103.7	112.2	106.2	106.6	102.9	100.3	107.7	123.5	114.2	108.9	110.0	109.3	112.6	120.5	111.0	113.4	111.5	117.3	115.1	97.5	98.5	113.7	97.6		
		vs. pre-COVID												118.4	127.5	110.3	116.8	135.2	117.9	120.9	114.7	117.7	124.0	120.4	112.5	134.6	124.4	
8179	Royal HD																											
	Royal Host	vs. prev yr	79.7	42.1	54.2	78.2	86.1	81.2	83.5	95.3	90.8	79.8	69.5	76.4	103.2	191.6	148.8	99.7	97.2	85.9	85.1	100.2	105.9	118.0	140.6	104.9	110.6	
		vs. pre-COVID												72.1	79.4	82.3	80.7	80.6	78.0	83.7	69.8	71.1	95.5	96.2	94.2	101.4	83.3	91.0
	Tendon Tenya	vs. prev yr	79.1	58.1	63.6	80.1	81.6	86.4	83.6	92.0	88.6	84.1	89.3	96.6	108.7	157.6	147.7	110.1	114.1	104.5	107.7	108.7	112.3	111.3	111.3	100.9	107.9	
vs. pre-COVID													85.6	94.9	86.0	91.6	93.9	88.2	93.1	90.3	90.0	100.0	99.5	93.6	95.3	95.7	92.8	
8200	Ringer Hut	vs. prev yr	74.8	42.6	51.3	70.9	74.9	73.3	76.9	87.2	84.7	79.5	69.2	76.3	96.2	173.4	136.2	101.6	107.8	98.0	97.3	100.5	103.7	109.0	114.5	98.8		
		vs. pre-COVID												67.9	74.4	72.0	73.9	69.9	72.0	80.7	71.8	74.8	87.6	87.8	86.7	77.7	73.5	
9861	Yoshinoya HD (Yoshinoya)	vs. prev yr	98.2	96.0	92.7	87.7	94.3	83.2	90.9	100.4	93.4	89.6	91.9	81.4	89.5	89.9	99.4	99.6	95.9	107.3	102.2	98.7	108.7	107.4	104.0	106.1		
		vs. pre-COVID												100.6	79.7	87.9	86.3	92.1	87.3	90.4	89.3	92.9	99.1	101.5	96.2	104.7	84.6	
9887	Matsuya Foods HD (Matsuya)	vs. prev yr	94.8	77.8	77.8	83.3	88.4	87.6	85.3	97.1	91.1	91.0	84.9	81.0	91.6	108.9	112.2	98.8	95.5	96.1	93.0	89.7	99.1	96.5	100.2	96.8	102.2	
		vs. pre-COVID												90.3	93.6	86.8	84.7	87.3	82.3	84.4	84.2	87.3	87.1	90.3	87.8	90.5	86.7	

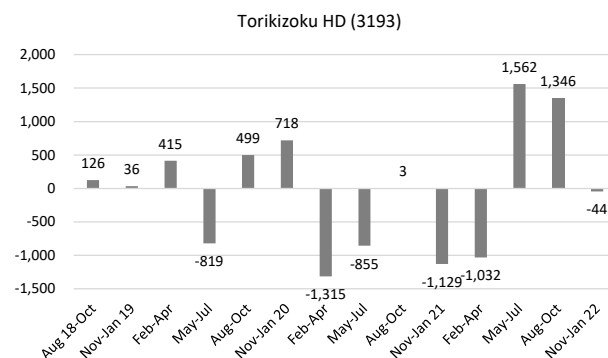
Pre-tax profits for food service companies covered by Mita Securities

Figure: Quarterly pre-tax profit (JPYm)



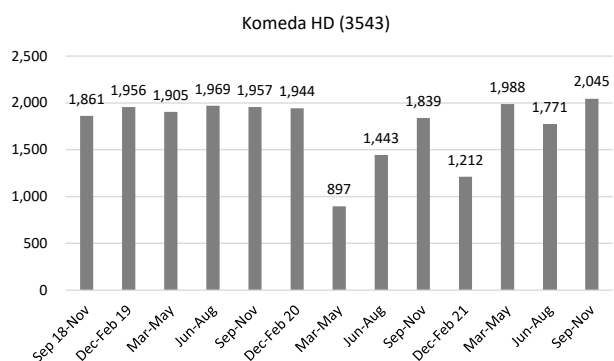
Source: Company data, Mita Securities

Figure: Quarterly pre-tax profit (JPYm)



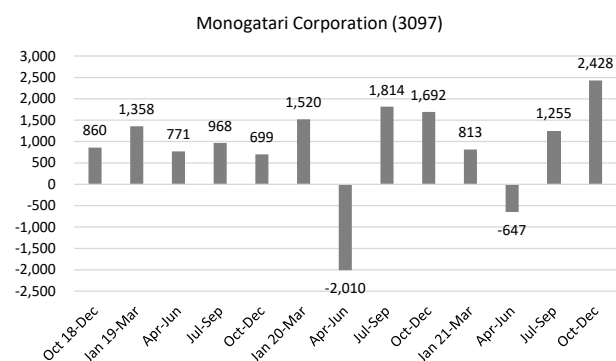
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Figure: Quarterly pre-tax profit (JPYm)



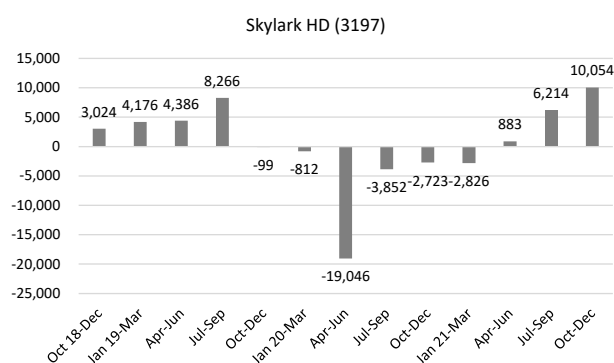
Source: Company data, Mita Securities

Figure: Quarterly pre-tax profit (JPYm)



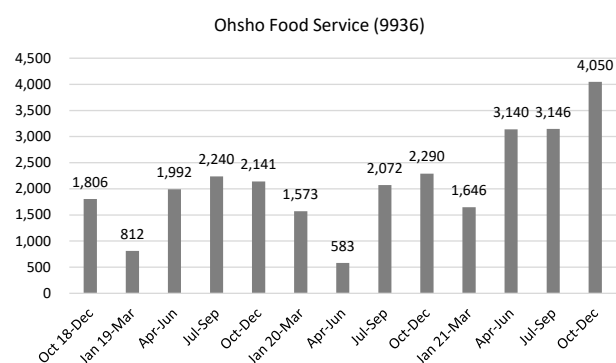
Source: Company data, Mita Securities

Figure: Quarterly pre-tax profit (JPYm)



Source: Company data, Mita Securities

Figure: Quarterly pre-tax profit (JPYm)



Source: Company data, Mita Securities

Comparison of valuations with peers

Figure: Comparison of valuations for food service companies

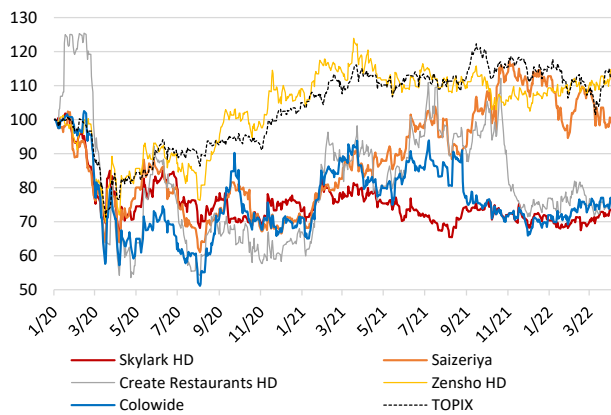
Company name	Ticker	PX 4-Apr	Mkt cap JPYbn	Net D/E Last	Sales YoY LTM	EBITDA Mgn LTM	ROE LTM	ROE Cur E	ROE Nxt E	PER LTM	PER Cur E	PER Nxt E	PBR Last	EV/EBITDA Cur E	EV/Sales Cur E	Div yield Cur E	1M Chg	3M Chg	1YR Chg
KURA SUSHI INC (TP 5,000 Buy)	2695	3,465	143.4	0.1	11.8	2.3	6.4	8.0	10.0	45.5	34.8	25.1	2.8	13.4	0.8	0.6	-3.8	-4.4	-12.6
MCDONALD'S HOLDINGS CO JAPAN	2702	5,090	676.8	-0.3	10.2	14.0	13.0	10.9	10.8	28.3	29.8	27.7	3.5	12.0	1.8	0.8	3.8	0.0	-0.2
OTOYA HOLDINGS CO LTD	2705	2,800	20.3	0.2	-0.4	11.7	NA	NA	NA	15.0	NA	NA	NA	NA	NA	NA	-3.2	1.6	2.7
FUJIO FOOD GROUP INC	2752	1,386	61.9	1.7	-5.0	-9.6	16.3	17.7	NA	85.6	74.1	42.6	11.9	NA	2.1	0.0	6.6	3.9	-3.3
AMIYAKI TEI CO LTD	2753	2,973	20.4	-0.1	-2.6	-14.1	2.0	NA	NA	50.1	37.7	14.6	1.0	NA	0.4	0.3	0.1	-1.9	0.8
HIRAMATSU INC	2764	203	15.2	4.1	23.5	-21.8	-48.7	NA	NA	NA	NA	NA	2.2	NA	NA	NA	2.5	9.1	26.9
PEPPER FOOD SERVICE CO LTD	3053	364	14.3	-0.1	NA	-8.4	20.7	NA	NA	45.9	NA	NA	4.4	NA	NA	NA	3.1	7.1	17.4
CHOUSHIMARU CO LTD	3075	1,163	16.9	-0.8	0.7	9.9	13.8	NA	NA	15.7	NA	NA	2.0	NA	NA	0.5	2.9	3.7	-8.9
ARCLAND SERVICE HOLDINGS CO	3085	2,213	73.2	-0.7	14.4	8.2	12.0	13.4	13.0	26.9	20.4	19.8	3.1	9.3	1.2	1.4	1.9	-1.8	-3.6
DOUTOR NICHIREI HOLDINGS CO	3087	1,510	68.9	-0.3	3.3	5.0	-2.2	4.5	1.3	NA	15.5	47.3	0.7	14.4	0.4	1.7	-2.8	-6.6	-13.1
BRONCO BILLY CO LTD	3091	2,307	34.8	-0.3	-8.7	13.8	5.4	NA	NA	36.4	NA	NA	1.9	NA	NA	0.7	7.7	-4.3	-3.7
MONOGATARI CORP (TP 9,100 Buy)	3097	5,810	70.2	0.1	6.8	11.2	13.2	16.7	16.4	25.6	17.8	17.9	3.2	12.4	1.0	1.2	-0.7	-10.2	-21.9
CHIMNEY CO LTD	3178	1,158	22.4	0.8	-50.5	-28.7	-8.9	NA	NA	NA	NA	NA	3.3	NA	NA	NA	5.1	-1.7	-14.2
TORIKIZOKU HOLDINGS CO LTD (TP 2,100 Hold)	3193	1,845	21.4	0.6	NA	NA	NA	1.4	11.4	NA	152.5	33.5	3.6	NA	1.0	0.0	9.4	7.0	8.2
HOTLAND CO LTD	3196	1,336	28.8	0.3	3.3	6.2	28.1	13.6	NA	13.8	22.2	22.0	3.3	NA	1.0	0.4	2.5	5.7	0.5
SKYLARK HOLDINGS CO LTD (TP 1,600 Hold)	3197	1,561	355.1	1.1	-8.3	22.5	6.2	4.0	4.0	41.3	65.3	57.7	2.1	9.5	1.8	0.5	3.3	2.7	-6.5
SFP HOLDINGS CO LTD	3198	1,338	34.5	-0.1	-58.6	17.7	0.3	14.4	NA	857.7	19.2	49.2	2.7	NA	3.1	0.0	4.0	-5.0	-7.6
CREATE RESTAURANTS HOLDINGS	3387	719	153.0	3.5	-24.0	28.2	10.2	16.9	NA	58.5	22.5	38.7	3.9	NA	2.7	0.6	4.4	0.3	-17.8
SAINT MARC HOLDINGS CO LTD	3395	1,574	35.9	-0.2	0.0	-6.4	-16.6	-12.9	2.8	NA	NA	57.9	1.0	NA	0.5	2.8	0.1	5.9	-9.3
TORIDOLL HOLDINGS CORP	3397	2,468	216.3	3.0	9.3	15.8	14.2	13.1	6.1	38.7	34.6	43.2	4.4	10.6	2.1	0.3	3.7	1.0	48.0
KOMEDA HOLDINGS CO LTD (TP 3,000 Buy)	3543	2,048	94.5	1.5	10.0	24.0	13.3	13.6	13.6	20.2	19.0	17.8	2.6	15.5	4.2	2.5	-1.2	-0.4	14.1
KUSHIKATSU TANAKA HOLDINGS C	3547	1,873	17.6	1.6	-42.8	-50.3	-38.2	51.1	35.2	NA	23.7	24.0	14.5	19.6	1.5	0.8	-2.1	-7.6	-2.0
CHIKARANOMOTO HOLDINGS CO LT	3561	568	15.4	3.7	-0.9	7.7	-9.8	NA	NA	NA	NA	NA	5.0	NA	NA	NA	0.2	-3.1	-9.8
FOOD & LIFE COMPANIES LTD	3563	3,520	408.6	2.2	21.1	15.5	21.4	19.0	22.1	32.7	31.4	23.2	6.5	12.9	1.9	0.6	-0.1	-16.8	-32.2
ATOM CORP	7412	758	146.7	0.2	-13.6	1.2	-9.5	NA	NA	NA	NA	NA	19.4	NA	NA	NA	-2.1	-1.4	-0.4
KAPPA CREATE CO LTD	7421	1,383	68.3	0.4	2.6	3.5	6.3	NA	NA	102.2	NA	NA	6.3	NA	NA	NA	3.8	4.0	-10.1
WATAMI CO LTD	7522	956	40.8	3.5	-9.8	-2.1	-43.2	NA	NA	NA	NA	NA	2.6	NA	NA	NA	6.0	7.2	-4.7
ZENSHO HOLDINGS CO LTD	7550	2,905	449.9	2.2	6.8	6.8	18.1	16.6	5.7	27.7	28.5	46.0	4.5	15.8	0.9	0.8	5.7	6.7	-2.1
KOURAKUEN HOLDINGS CORP	7554	1,295	21.7	1.1	-11.2	8.4	30.2	13.6	NA	18.4	39.0	1,850.0	4.8	NA	0.9	0.4	-6.2	-8.5	-24.1
ANRAKUTEI CO LTD	7562	6,310	13.5	1.6	5.1	-5.4	22.0	NA	NA	12.5	NA	NA	2.5	NA	NA	NA	-2.2	-0.6	22.3
SAIZERIYA CO LTD	7581	2,656	138.8	-0.2	5.0	7.9	4.8	10.6	7.5	32.6	14.3	18.7	1.5	6.5	0.8	0.7	-6.1	-9.3	15.7
HIDAY HIDAKA CORP	7611	1,783	68.0	-0.3	-24.5	-12.0	-1.2	NA	NA	NA	NA	NA	3.1	NA	NA	0.7	-0.2	0.3	-3.1
COLOWIDE CO LTD	7616	1,699	147.6	3.6	-4.4	13.1	-11.0	NA	NA	NA	NA	NA	4.1	NA	NA	NA	-3.0	3.2	-10.4
UKAI CO LTD	7621	3,015	16.9	1.5	4.8	-5.1	-28.3	NA	NA	NA	NA	NA	6.1	NA	NA	NA	0.6	1.1	-0.8
GLOBAL-DINING INC	7625	325	3.4	0.1	68.9	12.0	41.0	NA	NA	3.2	NA	NA	1.1	NA	NA	NA	9.8	-2.1	11.7
ICHIBANYA CO LTD	7630	4,615	147.3	-0.5	-3.7	9.2	8.7	8.9	NA	57.0	54.6	38.8	5.0	NA	2.9	1.7	-0.9	-1.5	-6.0
ASAKUMA CO LTD	7678	1,530	8.2	-0.4	-22.1	-19.3	-21.5	NA	NA	NA	NA	NA	3.2	NA	NA	NA	-4.3	-0.8	-3.0
MOS FOOD SERVICES INC	8153	2,936	94.0	-0.2	9.9	11.1	8.4	6.9	NA	23.5	27.5	29.3	1.9	NA	1.0	1.0	-2.2	-5.4	-10.0
KISOJI CO LTD	8160	2,124	58.2	0.0	0.1	NA	0.9	NA	NA	NA	NA	NA	2.2	NA	NA	NA	2.9	-4.2	-11.9
SRS HOLDINGS CO LTD	8163	799	31.9	0.5	-5.4	6.4	2.1	NA	NA	159.5	NA	NA	2.3	NA	NA	NA	-4.2	2.3	-6.7
ROYAL HOLDINGS CO LTD	8179	2,133	104.6	1.1	-0.6	-0.3	-11.8	1.0	5.4	NA	110.8	38.0	3.3	19.2	1.4	0.4	15.0	9.9	5.5
RINGER HUT CO LTD	8200	2,261	58.9	1.0	-10.6	-2.6	-6.8	6.3	NA	NA	77.5	154.3	5.0	NA	1.9	0.4	-1.3	-0.7	-1.7
GIFT HOLDINGS INC	9279	2,429	24.2	0.0	22.2	10.2	37.9	32.3	NA	16.8	13.4	14.9	5.4	NA	1.4	1.0	10.9	-4.4	11.0
GENKI SUSHI CO LTD	9828	2,559	22.7	0.6	10.6	8.9	13.5	NA	NA	19.5	NA	NA	2.5	NA	NA	NA	2.0	1.0	-4.0
GOURMET KINEYA CO LTD	9850	1,035	23.7	1.5	-8.2	11.2	-1.7	NA	NA	NA	NA	NA	2.6	NA	NA	NA	-2.0	3.2	6.9
GINZA RENOIR CO LTD	9853	821	5.1	0.1	-13.2	-36.3	-16.3	NA	NA	NA	NA	NA	1.4	NA	NA	NA	-2.1	-1.2	-0.5
YOSHINOYA HOLDINGS CO LTD	9861	2,362	153.8	0.8	-14.3	11.3	9.5	18.0	2.8	36.8	19.7	77.9	3.3	16.9	1.1	0.1	-2.1	2.3	6.2
KFC HOLDINGS JAPAN LTD	9873	2,872	64.4	-0.8	9.9	8.0	16.7	NA	NA	15.6	NA	NA	2.5	NA	NA	NA	-1.0	-1.6	-2.3
MATSUYAFOODS HOLDINGS CO LTD	9887	3,690	70.3	0.3	-4.5	-0.8	5.0	NA	NA	33.7	NA	NA	1.7	NA	NA	NA	3.4	1.9	4.4
SAGAMI HOLDINGS CORP	9900	1,197	36.3	-0.2	-4.1	-6.2	1.5	NA	NA	441.7	NA	NA	2.4	NA	NA	NA	0.6	15.3	5.4
OHSHO FOOD SERVICE CORP (TP 7,250 Buy)	9936	6,090	141.8	-0.2	0.9	11.0	14.8	12.1	10.1	14.1	15.8	19.3	2.0	NA	1.4	1.8	2.0	-1.1	3.7
JOYFULL CO LTD	9942	780	24.9	4.9	-17.5	-6.8	72.4	NA	NA	9.0	NA	NA	4.8	NA	NA	NA	1.0	-3.6	10.5
DAISYO CORP	9979	1,048	22.2	0.9	-23.9	13.1	-10.6	NA	NA	NA	NA	NA	1.7	NA	NA	NA	5.8	7.4	4.8
Average				0.8	-2.6	2.6	4.4	12.8	10.5	72.4	39.3	105.5	3.8	13.4	1.5	0.8	1.5	0.1	-1.0
Median				0.3	-0.6	7.7	6.2	13.2	10.0	30.4	28.0	33.5	3.1	13.2	1.4	0.7	0.6	-0.4	-2.1

Source: Bloomberg Finance LP data, Mita Securities

Note: Forecasts are based on Bloomberg consensus. Shading indicates stocks covered by Mita Securities

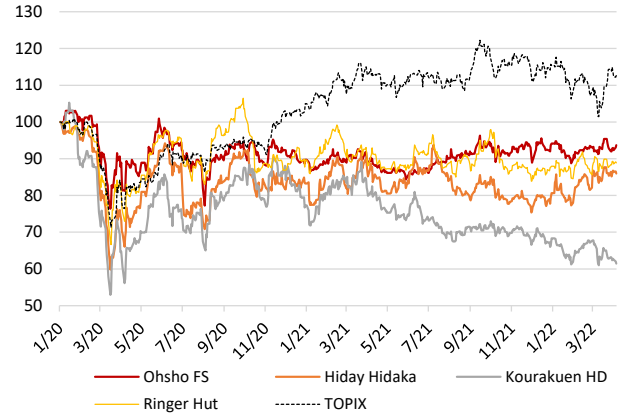
Stock price trends for food service companies

Figure: Stock price trends (family restaurants, general type)



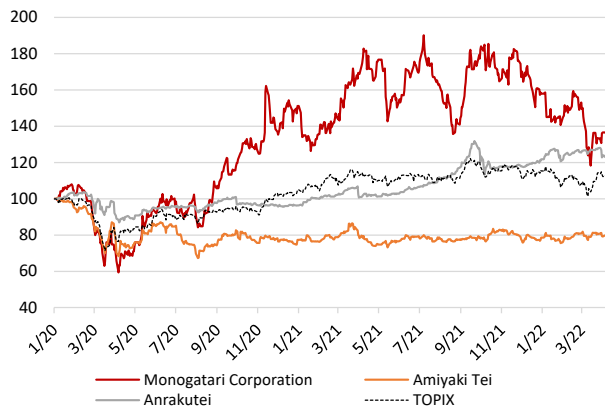
Source: Bloomberg Finance LP data, Mita Securities Note: Indexed to 100 at the end of 2019

Figure: Stock price trends (Chinese restaurants)



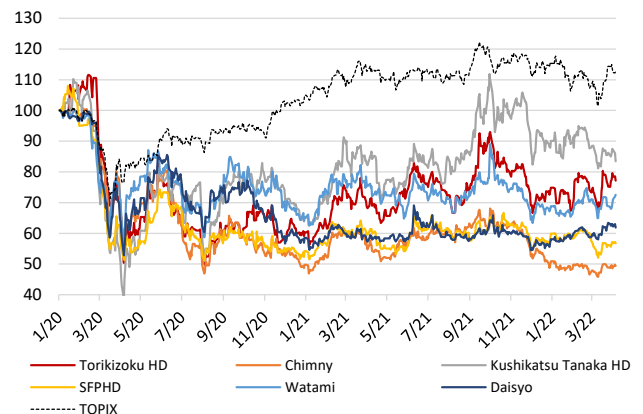
Source: Bloomberg Finance LP data, Mita Securities Note: Indexed to 100 at the end of 2019

Figure: Stock price trends (Japanese BBQ)



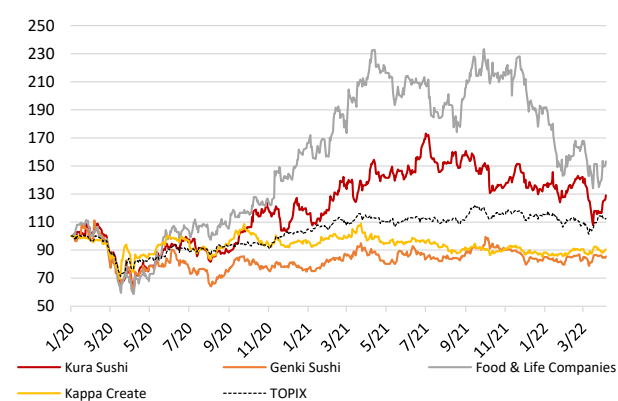
Source: Bloomberg Finance LP data, Mita Securities Note: Indexed to 100 at the end of 2019

Figure: Stock price trends (Japanese style pubs)



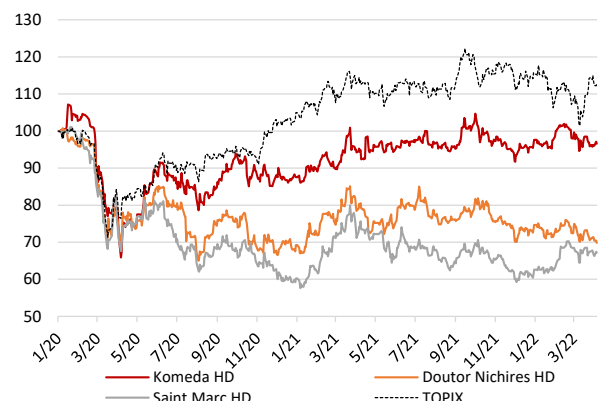
Source: Bloomberg Finance LP data, Mita Securities Note: Indexed to 100 at the end of 2019

Figure: Stock price trends (sushi restaurants)



Source: Bloomberg Finance LP data, Mita Securities Note: Indexed to 100 at the end of 2019

Figure: Stock price trends (coffee shops)



Source: Bloomberg Finance LP data, Mita Securities Note: Indexed to 100 at the end of 2019

APPENDIX

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The target price and ratings are based on our views for the next 12 months or so.

Buy: Stocks whose total return (percentage change in share price from current price to projected target price plus projected dividend yield), as of the time the target price is set or changed, is expected to be 15% or more.

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